



Anne M. Redman
Shareholder
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Anne is an experienced attorney, counseling clients in business transactions, health law regulatory compliance, and the structuring of health ventures and organizations. Her practice emphasizes organization of practice and other health services entities in nonprofit, academic, and proprietary settings, compliance with federal and state fraud and abuse laws and payer contracting. Anne has represented large and small clients in merger and acquisition transactions, and regularly counsels clients on corporate governance matters. Her practice includes representation of Washington State high risk insurance pools. She served as managing director of the firm from 1992 - 2001. She is a regular speaker at professional and industry educational events.

PROFESSIONAL EXPERIENCE

- Counsel to reorganization of community primary care clinic and family practice residency program as a federally qualified health center. Engagement included structuring financial support, organization of tax-exempt organization and community board, preparing documentation, and successful application for FQHC status.
- Counsel to faculty practice plan for school of dentistry in connection with reorganization of governance of plan. Engagement included advice concerning legal issues related to structure of plan, presentation and facilitating of faculty meetings and committees to discuss the plan, drafting of plan documents, and counsel to dean of the school.
- Venture counsel for joint hospital-physician organization to enhance pediatric medical care and provide electronic medical records and related information technology services to community pediatric providers.
- Counsel to medical practices in transaction merging different specialty practices to share common infusion and pharmacy services while maintaining division autonomy within specialties. Engagement included facilitation of physician discussions, development of office facilities, advice regarding regulatory and billing compliance for new practice, preparation of documents, and advice regarding governance.
- Counsel to community hospital regarding structuring joint service arrangement with cardiology practice to retain cardiology services in Eastern Washington community.

- Counsel to urban hospital in connection with development of off-campus medical office complex including ambulatory surgery and other out-patient services. Engagement included real estate development, certificate of need, and counsel to negotiations with physician groups.
- Counsel to hospital in connection with development and construction of campus medical office building.
- Counsel to multispecialty clinic of over 200 providers in connection with an affiliation transaction with a national hospital company. Representation included structuring the affiliation, negotiation and preparation of transaction documentation, obtaining regulatory approvals, assistance with due diligence, and providing counsel to the client governing board.
- Counsel to hospital in connection with development and construction of campus medical office building on ground lease.
- Representation of Swedish Health Services in connection with long-term lease and operating agreement of public hospital facility.

PROFESSIONAL AND COMMUNITY INVOLVEMENT

- Sound Mental Health, Board Chair and Board Member
- Bertschi School, Board Chair and Board Member
- Pike Place Market Foundation, Board Member
- Pacific Medical Center, Board Member
- Seattle Opera Association, Board Member
- Seattle Opera Foundation, Board of Directors
- Thomas C. Wales Foundation, Board of Directors
- Washington State Society of Healthcare Attorneys
- Washington State Bar Association
- American Health Lawyers Association
- American Bar Association

AWARDS AND RECOGNITION

- Martindale-Hubbell “AV” Rated

PUBLICATIONS AND PRESENTATIONS

“*Gainsharing*,” Presentation to Washington State Society of Health Care Attorneys, 2005

“*Retainer Medicine*,” Presentation to Washington State Society of Health Care Attorneys, 2004

“*Arrangements between Hospitals and Medical Groups: Alternatives to Employment*,” Presentation to OR/WA Medical Group Management Association, 2011

EDUCATION

Harvard University Law School, J.D.,
cum laude

Harvard College, A.B., *cum laude*

BAR AND COURT ADMISSIONS

Washington State Bar Association